

Consolidated Financial Results for the Fiscal Year Ended March 31, 2010



May 12, 2010

Listed company name: Vantec Corporation URL: <http://www.vantec-gl.com/>
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 Date of ordinary General Meeting of Shareholders: June 23, 2010
 Commencement date of dividend payment: June 24, 2010
 Date of issue of securities report: June 24, 2010

(Amounts below one million yen are truncated.)

1. Consolidated performance for FY2009 (April 1, 2009 – March 31, 2010)

1) Consolidated Operating Results

(Millions of yen unless otherwise stated; % represents comparisons with the corresponding period of the previous year.)

Fiscal year ended	Net sales		Operating income		Ordinary income		Net income	
FY2009	113,601	(19.0%)	4,225	100.8%	4,522	85.6%	2,488	585.9%
FY2008	140,263	(13.4%)	2,104	(70.0%)	2,436	(67.2%)	362	(92.0%)

Fiscal year ended	Net income per share (Yen)	Fully diluted net Income per share (Yen)	Return on equity	Ordinary income to total assets	Operating income to net sales
FY2009	10,495.94	10,479.37	10.9%	6.8%	3.7%
FY2008	1,509.89	1,504.39	1.5%	3.5%	1.5%

(Reference) Income from affiliates based on equity method: FY2009: ¥30 million. FY2008: ¥99 million

2) Consolidated Financial Position

(Millions of yen, unless otherwise stated)

Fiscal year ended	Total assets	Net assets	Equity ratio	Net assets per share (Yen)
FY2009	68,456	24,222	34.7%	100,876.46
FY2008	64,858	22,560	34.1%	92,888.77

(Reference) Shareholders' equity: FY2009: ¥23,721 million FY2008: ¥22,105 million

3) Consolidated Cash Flows

(Millions of yen)

Fiscal year ended	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of year
FY2009	4,852	(1,838)	(2,438)	12,022
FY2008	2,017	(4,286)	70	11,292

2. Dividend Payments

Record Date	Dividend per share (Yen)					Total dividend for the year (Millions of Yen)	Dividend payout ratio, consolidated (%)	Dividend on equity ratio, consolidated (%)
	1 st quarter	2 nd quarter	3 rd quarter	Fiscal year End	Annual			
FY2008	—	2,500.00	—	1,500.00	4,000.00	957	264.9%	4.0%
FY2009	—	1,500.00	—	2,500.00	4,000.00	944	38.1%	4.1%
FY2010 (Forecast)	—	2,000.00	—	2,000.00	4,000.00		31.4%	

3. Consolidated Forecast for FY2010 (April 1, 2010 – March 31, 2011)

(Millions of yen; % represents comparison with the corresponding period of the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share (Yen)
Interim	61,000	17.7%	2,400	164.3%	2,400	140.4%	1,300	71.3%	5,528.36
Full year	126,000	10.9%	6,000	42.0%	6,000	32.7%	3,000	20.5%	12,757.76

4. Other Information

- 1) Changes in important subsidiaries during the term under review (changes in specified subsidiaries requiring a change in the scope of consolidation): None
- 2) Changes in accounting principles and procedures or method of presentation, and others for the presentation of consolidated statements (items noted in the section “Changes in the Basis of Presenting Consolidated Financial Statements”):
 - a. Changes related to revisions of accounting standards: Yes
 - b. Changes other than a): No
- 3) Total number of issue shares (common stock)
 - a. Number of issued shares at the end of the term (including treasury stock)
FY2009: 246,988 shares FY2008: 246,608 shares
 - b. Number of treasury stocks at the end of the term
FY2009: 11,837 shares FY2008: 8,635 shares

(Reference) Overview of Non-Consolidated Financial Results

1. **Non-Consolidated Financial Results for FY2009** (April 1, 2009—March 31, 2010)

(1) Non-Consolidated Operating results

(Millions of yen unless otherwise stated; % represents comparisons with the corresponding period of the previous year)

	Net sales		Operating income		Ordinary income		Net income	
FY2009	83,267	—	1,383	(22.2%)	2,026	4.2%	(754)	—
FY2008	3,052	(1.9%)	1,778	1.0%	1,944	4.7%	1,843	4.9%

	Net income per share (Yen)	Fully diluted net income per share (Yen)
FY2009	(3,181.46)	—
FY2008	7,670.12	7,642.19

(2) Non-consolidated Financial Position (Millions of yen, unless otherwise stated)

	Total assets	Net assets	Equity ratio	Net assets per share (Yen)
FY2009	59,276	18,529	31.3%	78,799.04
FY2008	42,243	20,351	48.2%	85,519.07

(Reference) Shareholders' equity FY2009: ¥18,529 million FY2008: ¥20,351 million

(Note) The company changed its business contents and scale due to transition from the holdings company to the operational company by absorption on April 1, 2009. It increased net sales and total assets in non-consolidated financial results substantially.

2. **Non-consolidated Forecast for FY2010** (April 1, 2010—March 31, 2011)

(Millions of yen; % represents comparisons with the corresponding period of the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share (Yen)
Interim	46,000	20.3%	900	173.5%	1,500	91.6%	800	—	3,402.07
Full year	94,000	12.9%	2,000	44.5%	2,600	28.3%	1,100	—	4,677.85

Note: Explanation about the proper use of financial forecasts and other important notes

The forecasts and future projections in this report have been produced based on rational assessment of the information available as of the date of announcement of this summary information, and the actual results could differ significantly from forecast figures depending on operating performance and a variety of other factors.

1. Business result

(1) Comments on business result

1) Business result of FY2009

In FY2009 in Japan, individual consumption was sluggish due to uncertain labor market and insecure income at household and real economy was continuously suffering. Although international logistics seemed recovering in the second half of FY2009, especially in China and Asia, Japan domestic logistics industry has been in an adversity with a hope that production was in the restoring stage.

Under the circumstances, we have carried out reorganization of group companies as well as sales expansion and cost reduction. We have integrated 2 core operating companies and changed our name to new “Vantec Corporation”. In addition, we have decided to integrate Headquarters in Yokohama and other major office in Tokyo into a new Headquarters in Kawasaki in April. At the same time, we implemented mergers of group companies in Japan and overseas.

We established “sales division” to accelerate coordination and synergy between logistics and forwarding business, and emphasized sales expansion along with cost reduction and rationalization under adversarial business environment.

In spite of the efforts, our consolidated net sales totaled ¥113,601 million, down 19.0% or ¥26,661 million from the previous year, due to decrease of production volume in Japanese automotive industry, which affected the domestic logistics business, and sluggish air forwarding business to and from Japan. Consolidated operating income reached to ¥4,225 million, up 100.8% or ¥2,121 as a result of significant cost reduction. Consolidated ordinary income totaled ¥4,522, up 85.6% or ¥2,086 million from the previous year, partially owing to foreign exchange gain. Consolidated net income totaled ¥2,488 million, up 585.9% or ¥2,126 million from the previous year, despite of the extraordinary loss stemming from relocation of headquarters.

Table below shows achieving ratio against the consolidated financial forecast disclosed on February 5th, 2010.

(Unit : Round down to the million JPN yen)

	FY2009 Actual result	FY2009 Forecast on Feb. 5th	Achieving ratio
Sales	113,601	112,000	101.4%
Operating profit	4,225	4,000	105.6%
Ordinary profit	4,522	4,000	113.1%
Net profit	2,488	2,000	124.4%

Year-end dividend per share is planned to be 2,500 JPN yen for FY2009.

2) Financial result by Segment

Consolidated financial results by industry segment for FY2009 are as follows:

A. Japan Domestic logistics

Japan domestic logistics business, especially transportation division, was significantly affected by decrease of domestic automotive production and export shipping. As a result, consolidated net sales totaled ¥73,337 million, down 12.0% or ¥10,005 million from the previous year. Consolidated operating profit totaled ¥2,056 million, up 214.2% or ¥1,401 million.

B. Global logistics

Global logistics business was affected by drastic decline of air cargo transportation in Japan as well as overseas. As a result, consolidated net sales totaled ¥36,939 million, down 28.2% or ¥14,487 million from the previous year. Consolidated operating profit totaled ¥2,036 million, up 44.7% or ¥629 million due to cost reduction and efficiency improvement.

C. Other services

Other services faced dismal market situation, such as heavy cargo transportation, facility machine-knock-down and office relocation operation, due to sluggish Japanese economy. As a result, consolidated net sales totaled ¥3,325 million, down 39.5% or ¥2,168 million from the previous year. Consolidated operating profit totaled ¥130 million, up 199.6% or ¥86 million due to rationalization.

Consolidated financial results by geographic segment for FY2009 are as follows:

A. Japan

Our business in Japan was affected by decrease of domestic automotive production and export shipping as well as slowdown in air cargo transportation. As a result, consolidated net sales totaled ¥96,952 million, down 14.9% or ¥16,956 million from the previous year. Consolidated operating profit totaled ¥3,407 million, up 231.2% or ¥2,378 million due to cost reduction and rationalization.

B. Americas

Our business in North America faced sever situation in Air and Ocean cargo transportation due to dismal market demand caused by financial crisis 2 year ago. As a result, consolidated net sales totaled ¥2,507 million, down 33.6% or ¥1,270 million from the previous year. Consolidated operating profit totaled ¥13 million, down 85.0% or ¥75 million in despite of cost reduction focusing on fixed cost as a countermeasure against drastic revenue decline.

C. Europe

Our Europe business suffered from significant decrease of knock-down export of automotive parts to Japan as well as decline of automotive production at a car maker in UK, who is one of our major customers, in addition to the slow air and ocean transportation due to sluggish economy. As a result, consolidated net sales totaled ¥3,537 million, down 52.0% or ¥3,829 million from the previous year. Consolidated operating profit totaled ¥181 million, down 69.0% or ¥404 million in despite of cost reduction focusing on fixed cost.

D. Asia

Our Asia business increased its sales in service for automotive parts transportation, but was negatively affected to a great extent in forwarding business by drastic decline of air cargo transportation in Asia including China. As a result, consolidated net sales totaled ¥10,604 million, down 30.3% or ¥4,605 million from the previous year. Consolidated operating profit totaled ¥620 million, up 24.1% or ¥120 million due to rationalization in cost of sales and reduction in sales, general and administration cost.

Operating profit of each segment above in both “by industry” and “by geography” includes internal profit.

3) Forecast of FY2010

Japan economy seems uncertain in the next year due to uneasy factors such as delay of labor market recovery and concern of deflation. In logistics industry, although demand for international logistics seems recovering in Asian area, Japanese domestic demand remains flat.

Based on the economic situation, forecast of FY2010 is shown in the table below.

In FY2010, sales, operating profit, ordinary profit and net profit are expected to exceed those of FY2009.

We will focus on sales expansion in new customers by offering hybrid service of contract logistics and forwarding service, as well as automotive logistics in mainly emerging economic countries. In addition, we plan to restructure domestic subsidiaries as of October 1st 2010 to streamline organization, to rationalize variable and fixed cost further and to enhance controlling ability, which will lead to higher profitability.

Forecast of FY2010 (Unit : Million Yen, amount below 1 million Yen are truncated)

	FY2010	FY2009	Variance	%
Sales	126,000	113,601	12,398	10.9%
Operating profit	6,000	4,225	1,774	42.0%
Ordinary profit	6,000	4,522	1,477	32.7%
Net profit	3,000	2,488	511	20.5%

2. Comment on financial status

1) Comment on asset, debt and net equity

Consolidated total asset was ¥68,456 million, larger than the previous year by ¥3,597 million mainly due to increase of account receivable. Consolidated total debt was ¥44,234 million, larger than the previous year by ¥1,936 million due to increase of account payable in despite of decrease of short term loan from banks.

Net equity was ¥24,222 million, larger than the previous year by ¥1,661 million, which led to the equity ratio of 34.7%, up 0.6% from the previous year.

2) Comment on Cash flow

Cash and Cash equivalent was ¥12,022 million, larger than the previous year by ¥730 million.

The increase stemmed from operating activities in the amount of ¥4,852 million, being offset by usage in investment activities in the amount of ¥1,838 million and usage in financial activities in the amount of ¥2,438 million.

Movement of Cash flow in each activity and major factors of them are as follows:

Cash flows from operating activities

Net cash provided by operating activities was ¥4,852 million, ¥2,834 million more than that in the previous year. Major sources of cash were ¥3,794 million in income before taxes and minority interests, ¥1,517 million in depreciation and amortization, and ¥2,340 million increase in trade payables. A Principal usage of cash was increase of ¥3,148 million in trade receivables.

Cash flows from investing activities

Net cash used in investing activities totaled ¥1,838 million, ¥2,448 million less than that in the previous year, due mainly to ¥1,471 million used for the acquisition of tangible fixed assets and ¥501 million for the acquisition of intangible fixed assets..

Cash flows from financing activities

Net cash used by financing activities amounted to ¥2,438 million, ¥2,509 million more than the usage in the previous year. Major sources of cash were ¥1,606 million in proceeds from long-term debt and major usage was ¥2,822 million in reduction of short-term loan from banks.

Fore reference, indices of Cash flow are shown below.

	FY2006	FY2007	FY2008	FY2009
Equity ratio (%)	24.1	34.8	34.1	34.7
Equity ratio at market valuation (%)	-	38.6	29.9	37.4
Interest-bearing debt ratio over cash flow (%)	4.0	3.8	10.2	4.0
Interest coverage ratio (times)	26.1	19.0	9.1	22.8

Equity ratio = equity / total assets

Equity ratio at market valuation = total market capitalization / total assets

Interest-bearing debt ratio over cash flow = interest-bearing debt / operating cash flow

Interest coverage ratio = operating cash flow / interest payment

3. Basic policy on profit distribution and dividend in current and next fiscal year

We consider it as our important policy to distribute profit to our shareholders and keep stable distribution with an aim at 30% as a dividend ratio every year. At the same time, we fully understand that we have to maintain and enhance competitive edge and improve profitability of our business to maintain the dividend distribution to our important shareholders.

We have distributed 1,500 Yen / share at the end of 2nd quarter and plan to distribute 2,500 Yen at the end of FY2010. As a result, annual dividend comes up to 4,000 Yen / share for FY2009. We are planning the same amount of annual dividend (4,000 yen) for FY2010, (2,000 JPN yen per share for 2nd quarter and 2,000 JPN yen per share for year end respectively).

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

	FY2008	FY2009
Assets		
Current assets		
Cash and time deposits	11,302	12,032
Notes and accounts receivable—trade	16,324	19,747
Short-term investments in securities	8	8
Inventories	119	90
Deferred tax assets	456	931
Other current assets	3,016	1,913
Allowance for doubtful accounts	(75)	(89)
Total current assets	31,152	34,634
Fixed assets		
Tangible fixed assets		
Building and structures, net	7,287	9,532
Machinery and vehicles, net	833	663
Land	13,659	13,797
Construction in progress	2,023	2
Other fixed assets	396	446
Total tangible fixed assets	24,200	24,442
Intangible fixed assets		
Goodwill	2,591	2,420
Other intangible fixed assets	1,558	1,705
Total intangible fixed assets	4,150	4,125
Investment and other assets		
Investment securities	783	548
Long-term loans receivable	4	12
Deferred tax assets	647	447
Refundable deposits	2,697	3,079
Other investment and other assets	1,349	1,229
Allowance for doubtful accounts	(174)	(91)
Total investment and other assets	5,307	5,226
Total fixed assets	33,658	33,794
Deferred assets	47	27
Total assets	64,858	68,456

(Millions of yen)

	FY2008	FY2009
Liabilities		
Current liabilities		
Notes and accounts payable—trade	8,641	11,035
Short-term bank loans	11,022	8,189
Current portion of long-term debt	33	1,823
Income taxes payable	229	1,400
Deferred tax liabilities	0	1
Accrued bonuses to employees	1,107	1,623
Accrued bonuses to directors and corporate auditors	—	29
Other current liabilities	3,640	3,410
Total current liabilities	24,675	27,513
Long-term liabilities		
Bonds	2,000	2,000
Long-term debt, less current portion	7,452	7,254
Long-term deposits payable	795	838
Long-term accounts payable	924	829
Deferred tax liabilities	111	197
Deferred tax liabilities on land revaluation differences	1,922	1,922
Accrued retirement benefits for employees	3,358	2,897
Accrued retirement benefits for directors and corporate auditors	19	35
Accrued fines under the antitrust act	417	417
Negative goodwill	314	92
Other long-term liabilities	306	234
Total long-term liabilities	17,622	16,720
Total liabilities	42,297	44,234
Net assets		
Shareholders' equity		
Common stock	3,851	3,857
Capital surplus	13,769	13,775
Retained earnings	7,090	8,839
Treasury stock at cost	(1,236)	(1,618)
Total shareholders' equity	23,474	24,854
Valuation and translation adjustments		
Net unrealized holding gains on securities	12	49
Foreign currency translation adjustments	(1,382)	(1,182)
Total valuation and translation adjustments	(1,369)	(1,133)
Minority interests		
Total net assets	22,560	24,222
Total liabilities and net assets	64,858	68,456

(2) Consolidated Statements of Income

(Millions of yen)

	FY2008	FY2009
Net sales	140,263	113,601
Cost of sales	122,554	95,910
Gross profit	17,708	17,690
Selling general and administrative expenses	15,603	13,465
Operating income	2,104	4,225
Other income		
Interest income	137	35
Dividends income	36	18
Foreign currency exchange gains, net	12	143
Amortization of negative goodwill	231	221
Equity in earnings of affiliated companies	99	30
Others	132	153
Total other income	649	603
Other expenses		
Interest expense	223	188
Amortization of equity issuance	14	14
Others	79	103
Total other expenses	317	305
Ordinary income	2,436	4,522
Extraordinary income		
Gain on sales of fixed assets	243	34
Gain on sales of investment securities	1	17
Litigation settlement received	—	220
Other extraordinary gains	23	10
Total extraordinary gains	268	282
Extraordinary losses		
Loss on sales of fixed assets	4	4
Loss on disposals of fixed assets	131	158
Impairment losses	48	121
Loss on cancellation of leasehold contracts	—	145
Special extra retirement payments	193	330
Provision for antitrust act fines	417	—
Other extraordinary losses	130	250
Total extraordinary losses	926	1,011
Income before income taxes and minority interests	1,778	3,794
Income, residential and enterprise taxes	560	1,505
Income tax refund	(114)	(65)
Income tax adjustment	982	(189)
Total income taxes	1,428	1,250
Minority interests	(13)	55
Net income	362	2,488

(3) Consolidated Statements of Changes in Shareholders' Equity

(Millions of yen)

	FY2008	FY2009
Shareholders' equity		
Common stock		
Balance at the end of previous period	3,841	3,851
Changes during the period		
Issuance of new shares	9	6
Total changes during the period	9	6
Balance at the end of the period	3,851	3,857
Capital surplus		
Balance at the end of previous period	13,759	13,769
Changes during the period		
Issuance of new shares	9	6
Retirement of treasury stock	(0)	—
Total changes during the period	9	6
Balance at the end of the period	13,769	13,775
Retained earnings		
Balance at the end of previous period	8,307	7,090
Changes during the period		
Dividends from surplus	(1,579)	(713)
Net income	362	2,488
Change of scope of consolidation	—	(26)
Total changes during the period	(1,216)	1,748
Balance at the end of the period	7,090	8,839
Treasury stock		
Balance at the end of previous period	(186)	(1,236)
Changes during the period		
Purchase of treasury stock	(1,050)	(382)
Retirement of treasury stock	0	—
Disposal of treasury stock	0	—
Total changes during the period	(1,049)	(382)
Balance at the end of the period	(1,236)	(1,618)
Total shareholders' equity		
Balance at the end of previous period	25,722	23,474
Changes during the period		
Issuance of new shares	18	13
Dividends from surplus	(1,579)	(713)
Net income	362	2,488
Purchase of treasury stock	(1,050)	(382)
Disposal of treasury stock	0	—
Change of scope of consolidation	—	(26)
Total changes during the period	(2,248)	1,379
Balance at the end of the period	23,474	24,854

(Millions of yen)

	FY2008	FY2009
Valuation and translation adjustments		
Net unrealized holding gains on securities		
Balance at the end of previous period	119	12
Changes during the period		
Changes to items other than shareholders' equity during the period, net	(106)	36
Total changes during the period	(106)	36
Balance at the end of the period	12	49
Foreign currency translation adjustments		
Balance at the end of previous period	218	(1,382)
Changes of during the period		
Changes to items other than shareholders' equity during the period, net	(1,601)	200
Total changes during the period	(1,601)	200
Balance at the end of the period	(1,382)	(1,182)
Total valuation and translation adjustments		
Balance at the end of previous period	338	(1,369)
Changes during the period		
Changes to items other than shareholders' equity during the period, net	(1,707)	236
Total changes during the period	(1,707)	236
Balance at the end of the period	(1,369)	(1,133)
Minority interests		
Balance at the end of previous period	315	455
Changes during the period		
Changes to items other than shareholders' equity during the period, net	140	45
Total changes during the period	140	45
Balance at the end of the period	455	501

(Millions of yen)

	FY2008	FY2009
Total net assets		
Balance at the end of previous period	26,376	22,560
Changes during the period		
Issuance of new shares	18	13
Dividends from surplus	(1,579)	(713)
Net income	362	2,488
Purchase of treasury stock	(1,050)	(382)
Disposal of treasury stock	0	—
Change of scope of consolidation	—	(26)
Changes to items other than shareholders' equity during the period, net	(1,567)	281
Total changes during the period	(3,815)	1,661
Balance at the end of the period	22,560	24,222

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	FY2008	FY2009
Cash flows from operating activities		
Income before income taxes and minority interests	1,778	3,794
Depreciation and amortization	1,415	1,517
Impairment losses	48	121
Amortization of negative goodwill	(48)	(31)
Increase (decrease) in allowance for doubtful accounts	10	(71)
Increase (decrease) in accrued bonuses	(525)	515
Increase (decrease) in accrued bonuses for directors	(9)	29
Increase (decrease) in accrued retirement benefits	(628)	(461)
Increase (decrease) in accrued retirement benefits for directors and corporate directors	(149)	16
Increase in allowance for antitrust act fines	417	—
Interest and dividend income	(173)	(54)
Interest expense	223	188
Equity in earnings of affiliated companies	(99)	(30)
Loss (gain) on sales of fixed assets	(238)	(29)
Loss on disposals of fixed assets	131	158
Loss (gain) on devaluation of investment securities	17	48
Loss (gain) on sales of investment securities	(1)	22
Litigation settlement received	—	(220)
Decrease (increase) in trade receivables	8,367	(3,148)
Decrease (increase) in guarantee deposits	(243)	(380)
Decrease in trade payables	(5,901)	2,340
Increase (decrease) in accrued consumption taxes	(248)	37
Increase (decrease) in long-term accounts payable	(70)	(96)
Others, net	1,023	735
Subtotal	5,094	5,001
Settlement of litigation received	—	220
Payments for penalty on the Anti-Monopoly Act	—	(417)
Interest and dividends received	177	101
Interest paid	(222)	(212)
Income taxes paid	(3,031)	159
Net cash provided by operating activities	2,017	4,852

(Millions of yen)

	FY2008	FY2009
Cash flows from investing activities		
Payments for purchases of tangible fixed assets	(3,943)	(1,471)
Proceeds from sales of tangible fixed assets	689	66
Payments for disposal of tangible fixed assets	(16)	(26)
Payments for purchases of intangible assets	(893)	(501)
Proceeds from sales of intangible assets	0	1
Payments for purchases of investment securities	(2)	(1)
Proceeds from sales of investment securities	3	90
Payments for additional investments in consolidated subsidiaries	(175)	(89)
Proceeds from sales of stocks of subsidiaries and affiliates	—	88
Proceeds from the acquisition of the shares in subsidiaries with change in scope of consolidation	54	—
Payments for loan receivable	(5)	(20)
Collection of loans receivable	26	11
Others, net	(24)	14
Net cash used in investing activities	(4,286)	(1,838)
Cash flows from financing activities		
Net increase (decrease) in short-term bank loans	1,361	(2,822)
Proceeds from long-term debt	7,374	1,606
Repayment of long-term debt	(8,007)	(35)
Repayments of lease obligations	—	(102)
Proceeds from issuance of bonds	1,971	—
Proceeds from issuance of common stock	18	13
Payments for purchases of treasury stock	(1,050)	(382)
Cash dividends paid	(1,574)	(713)
Cash dividends paid to minority shareholders	(7)	(2)
Others, net	(15)	—
Net cash provided by financing activities	70	(2,438)
Effect of exchange rate changes on cash and cash equivalents	(973)	114
Net increase (decrease) in cash and cash equivalents	(3,171)	689
Cash and cash equivalents at the beginning of the year	14,463	11,292
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	—	41
Cash and cash equivalents at the end of period	11,292	12,022

(Segment information)

1. Financial summary by industry segment

FY2008 (April 1, 2008 – March 31, 2009)

	(Millions of yen)					
	Domestic logistics	Global logistics	Other services	Subtotal	Elimination or corporate	Consolidated
Net sales and operating income (loss)						
Net sales to outside customers	83,342	51,427	5,493	140,263	—	140,263
Inter-segment sales / transfers	493	522	5,294	6,310	(6,310)	—
Total of net sales and operating income (loss)	83,836	51,949	10,788	146,573	(6,310)	140,263
Operating expenses	83,181	50,542	10,744	144,468	(6,309)	138,158
Operating income	654	1,407	43	2,105	(0)	2,104
Assets, depreciation and capital expenditures						
Assets	39,157	18,011	1,608	58,777	6,081	64,858
Depreciation	967	378	30	1,376	—	1,376
Impairment loss	48	—	—	48	—	48
Capital expenditures	4,530	351	12	4,895	—	4,895

Note:

a) Industries are segmented according to internal management segmentation.

b) Major services of each segment:

- Domestic logistics: Truck transportation, delivery, warehousing and logistics for automotive parts. Warehousing, delivery and truck transportation for food and beverages, packing for automotive parts, truck leasing, port transportation for finished vehicles.
- Global logistics: Air and sea transportation, customs clearance and overseas truck transportation and warehousing.
- Other services: Knock-down, assembly, transportation, installation, office relocation, temp staffing.

FY2009 (April 1, 2009 – March 31, 2010)

(Millions of yen)

	Domestic logistics	Global logistics	Other services	Subtotal	Elimination or corporate	Consolidated
Net sales and operating income (loss)						
Net sales to outside customers	73,337	36,939	3,325	113,601	—	113,601
Inter-segment sales / transfers	180	163	6,283	6,627	(6,627)	—
Total of net sales and operating income (loss)	73,517	37,102	9,608	120,229	(6,627)	113,601
Operating expenses	71,461	35,066	9,478	116,006	(6,629)	109,376
Operating income	2,056	2,036	130	4,222	2	4,225
Assets, depreciation, impairment loss and capital expenditures						
Assets	41,898	16,962	2,442	61,304	7,152	68,456
Depreciation	1,062	339	20	1,423	—	1,423
Impairment loss	91	22	7	121	—	121
Capital expenditures	1,728	284	51	2,065	—	2,065

Note:

a) Industries are segmented according to internal management segmentation.

b) Major services of each segment:

- Domestic logistics: Truck transportation, delivery, warehousing and logistics for automotive parts.
- Warehousing, delivery and truck transportation for food and beverages, packing for automotive parts, truck leasing, port transportation for finished vehicles
- Global logistics: Air and sea transportation, customs clearance and overseas truck transportation and warehousing.
- Other services: Knock-down, assembly, transportation, installation, office relocation, temp staffing.

2. Financial summary by geographic segment
 FY2008 (April 1, 2008 – March 31, 2009)

	(Millions of yen)						
	Japan	Americas	Europe	Asia	Subtotal	Elimination or corporate	Consolidated
Net sales and operating income (loss)							
Net sales to outside customers	113,908	3,777	7,366	15,210	140,263	—	140,263
Inter-segment sales / transfers	149	119	40	48	357	(357)	—
Total of net sales and operating income (loss)	114,058	3,897	7,406	15,258	140,620	(357)	140,263
Operating expenses	113,029	3,808	6,821	14,758	138,417	(258)	138,158
Operating income	1,028	88	585	499	2,203	(98)	2,104
Assets	50,181	974	2,850	4,826	58,832	6,025	64,858

Regional breakdown:

Americas: United States

Europe: United Kingdom, the Netherlands

Asia: China, Singapore, Thailand, Malaysia

FY2009 (April 1, 2009 – March 31, 2010)

	(Millions of yen)						
	Japan	Americas	Europe	Asia	Subtotal	Elimination or corporate	Consolidated
Net sales and operating income (loss)							
Net sales to outside customers	96,952	2,507	3,537	10,604	113,601	—	113,601
Inter-segment sales / transfers	151	36	1	45	234	(234)	—
Total of net sales and operating income (loss)	97,103	2,543	3,538	10,650	113,835	(234)	113,601
Operating expenses	93,696	2,530	3,356	10,029	109,612	(236)	109,376
Operating income	3,407	13	181	620	4,222	2	4,225
Assets	52,038	958	2,558	5,232	60,787	7,669	68,456

Regional breakdown:

Americas: United States

Europe: United Kingdom, the Netherlands

Asia: China, Singapore, Thailand, Malaysia

3. Overseas net sales

FY2008 (April 1, 2008 – March 31, 2009)

(Millions of yen)

	Americas	Europe	Asia and others	Total
Overseas net sales	4,092	7,903	9,557	21,553
Consolidated net sales	—	—	—	140,263
Overseas net sales / consolidated net sales	2.9%	5.7%	6.8%	15.4%

Regional breakdown :

Americas: United States, Brazil, Uruguay

Europe: United Kingdom, the Netherlands, Hungary, Spain, France, Germany, Switzerland

Asia and others: Thailand, China, Malaysia, Singapore, Taiwan, Hong Kong , Korea,

FY2009 (April 1, 2009 – March 31, 2010)

(Millions of yen)

	Americas	Europe	Asia and others	Total
Overseas net sales	3,138	4,529	8,015	15,683
Consolidated net sales	—	—	—	113,601
Overseas net sales / consolidated net sales	2.8%	4.0%	7.1%	13.9%

Regional breakdown:

Americas: United States, Mexico, Brazil, Uruguay

Europe: United Kingdom, the Netherlands, Hungary, Germany, Switzerland, France, Spain, Czech

Asia and others: China, Thailand, Malaysia, Singapore, Hong Kong , Taiwan, Korea, Bahrain